STATE OF NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION

April 16, 2012 - 10:04 a.m. Concord, New Hampshire



RE: DG 12-067

ENERGYNORTH NATURAL GAS, INC., NHPUC APR19'12 PM 1:29

D/B/A NATIONAL GRID NH

2012 SUMMER PERIOD COST OF GAS ADJUSTMENT

PRESENT: F. Anne Ross, Hearings Examiner

Clare E. Howard-Pike - Clerk

APPEARANCES:

Representing EnergyNorth Natural Gas:

Patrick H. Taylor, Esq.

Representing PUC Staff:

Alexander Speidel, Esq. Robert Wyatt, Gas & Water Division

COURT REPORTER: Susan J. Robidas, LCR No. 44

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HEARINGS EXAMINER ROSS: good morning. My name is Anne Ross. I'm going to be serving as hearings examiner and conducting the hearing this morning. You can refer to me as "Attorney Ross." We don't need to use "Your Honor" or "Madam Hearings Examiner." We will follow the normal routine for a hearing in all other respects, and at the close of the hearing I will file a report with my recommendation to the Commission, and the Commission will issue the order before your May 1st rate change deadlines so you have time to -- and are there any timing issues that we should be aware of in issuing that order? MR. TAYLOR: None that we're aware of.

HEARINGS EXAMINER ROSS: All right. Let's just begin. We have no intervenors in this docket, at least none shown on the Commission's files. Is that correct?

MR. TAYLOR: That's correct.

HEARINGS EXAMINER ROSS: And there was an affidavit of publication. Is that

Can we make that an exhibit? 1 filed? 2 MR. SPEIDEL: Yes. 3 HEARINGS EXAMINER ROSS: In that 4 case, are there any procedural issues we need 5 to address before we move to the Company's 6 proposal? 7 MR. TAYLOR: I think this is a 8 procedural matter. We filed separate testimony for each of the witnesses, but we would propose 9 to call them together as a panel, as we've done 10 in prior cost of gas hearings, if that's okay 11 12 with the Commission. HEARINGS EXAMINER ROSS: That 13 works best, I think. That way, whatever 14 questions come, one or the other can answer. 15 MR. TAYLOR: Very good. Thank 16 17 you very much. 18 HEARINGS EXAMINER ROSS: In that 19 case, would the Company like to call its witnesses and admit any exhibits for numbering 20 21 purposes at this point? MR. TAYLOR: Certainly. And I'll 22 23 just give an appearance first, just so I can 24 identify myself. My name's Patrick Taylor from

1	the law firm of McLane, Graf, Raulerson &
2	Middleton, appearing on behalf of EnergyNorth
3	Natural Gas, doing business as National Grid
4	New Hampshire.
5	I'd like to call today as our
6	witnesses Ann Leary and Theodore Poe, if you
7	can take the stand.
8	And while they take the stand,
9	if I can read our exhibits into the record?
10	So, am I correct in
11	understanding that the affidavit of
12	publication will be Exhibit 1 for how is
13	that going to work?
14	HEARINGS EXAMINER ROSS: Yes,
15	let's make that Exhibit 1.
16	MR. TAYLOR: I'd like to mark
17	into the record as Exhibit 2 the March 15th,
18	2012 confidential cost of gas filing, and this
19	includes the testimony of both witnesses.
20	HEARINGS EXAMINER ROSS: I have a
21	copy.
22	MR. TAYLOR: You have a copy.
23	Okay.
24	THE CLERK: Thank you.

1	HEARINGS EXAMINER ROSS: So that
2	will be exhibit marked
3	THE CLERK: Two.
4	HEARINGS EXAMINER ROSS: Okay.
5	MR. TAYLOR: And I'd like to mark
6	as Exhibit 3 the March 15th, 2012 redacted
7	summer cost of gas filing. And this also
8	includes the testimony of witnesses.
9	And I realize that I gave the
10	confidential the redacted version first,
11	We'll make the redacted version second,
12	so
13	THE CLERK: Okay. You wish
14	MR. TAYLOR: This is the
15	confidential version and this is the redacted
16	version.
17	THE CLERK: Okay.
18	(The documents, as described, were
19	herewith marked as Exhibits 1, 2 and
20	3 for identification.)
21	MR. TAYLOR: The intent of our
22	direct today is going to be to authenticate the
23	witnesses' testimony and then make them
24	available for cross-examination.

1		HEARINGS EXAMINER ROSS: Could
2		you wait a minute and have the Clerk I'm
3		sorry, not the Clerk the Reporter swear the
4		witnesses in, please.
5		MR. TAYLOR: Of course.
6		(WHEREUPON, ANN E. LEARY and THEODORE
7		POE, JR. were duly sworn and cautioned
8		by the Court Reporter.)
9		ANN E. LEARY, SWORN
10		THEODORE POE, JR., SWORN
11		DIRECT EXAMINATION
12	BY M	R. TAYLOR:
13	Q.	Ms. Leary, please identify yourself for the
14		record.
15	Α.	(By Ms. Leary) Yes. My name is Ann E.
16		Leary.
17	Q.	What is your position with the Company?
18	Α.	(By Ms. Leary) I am the manager of gas
19		pricing.
20	Q.	And what is your role with regard to the
21		filing in this case?
22	Α.	(By Ms. Leary) I'm here today to actually
23		explain the proposed Off-Peak 2012 Cost of
24		Gas factor.

1 Q. The March 15th filing, marked as Exhibits 2 2 and 3, contains prefiled testimony bearing 3 your name. Are you familiar with that testimony? 4 5 Α. (By Ms. Leary) Yes, I am. Was it prepared by you or under your 6 Q. 7 direction? 8 Α. (By Ms. Leary) Yes, it was. 9 Are there any changes to your testimony that Q. you would like to make at this time? 10 (By Ms. Leary) Not to my testimony, but I 11 Α. 12 would like to make a few typographical changes to one of our exhibits. 13 Please explain. 14 Ο. 15 Α. (By Ms. Leary) Okay. If we could turn to 16 Summary Page 1. It should also be Bates 17 stamped No. 1 in the corner, the right-hand corner of the page. And I'll walk you down 18 19 this exhibit. On Line 46 it reads, "Currently Total 20 Anticipated Direct Cost of Gas." It should 21 22 read "Total Unadjusted Cost of Gas." 23 The next line item, Line Item 47, 24 currently reads, "Lead Lag Days." It should

1	read "Lead Lag Days Divided by 365."
2	Line 49 in Column B should it says
3	"Per GTC 16(f)." That should remain, but we
4	should also add "Line 47 Times Line 48."
5	On Line 51, Column B, it currently
6	reads "Schedule 3, Column C." It should
7	read "Schedule 3, Column D."
8	Line 56 reads "Total Anticipated Direct
9	Cost of Gas." It should read "Total
10	Unadjusted Cost of Gas."
11	And finally, on Line 60, there was a
12	mathematical error. The subtotal on Line 60
13	did not include the refunds identified up on
14	Line 57.
15	HEARINGS EXAMINER ROSS: May I
16	ask, is it possible to substitute a corrected
17	page? There were so many changes, that I'm
18	MS. LEARY: We were envisioning
19	that when we make our compliance filing, we
20	will have corrected all these typographical
21	errors.
22	HEARINGS EXAMINER ROSS: So we
23	could get a new substitute page for this
24	Summary sheet?

1 MS. LEARY: Yeah, when we make --2 we could actually do it -- if you'd like to do 3 it now, we could do it now. Or we could do it 4 as part of our compliance filing, because this 5 Summary page also is identical to, I think, Tariff Page 86. 6 7 HEARINGS EXAMINER ROSS: 8 That's fine. If it's going to come in in that 9 form, then I'll just make a note to refer to 10 Tariff Page 86 in the compliance filing. 11 MS. LEARY: Okay. 12 MR. SPEIDEL: Excellent. Yes. 13 BY MR. TAYLOR: Ms. Leary, subject to those corrections that 14 Q. you've just identified, is your testimony 15 16 true and correct to the best of your 17 knowledge and belief? 18 (By Ms. Leary) Yes, it is. Α. 19 Thank you very much. Q. 20 Mr. Poe, please identify yourself for 21 the record. 22 Α. (By Mr. Poe) My name is Theodore Poe, Jr. 23 I'm lead analyst with National Grid. 24 And Mr. Poe, what is your position with the 0.

1 Company? 2 Α. (By Mr. Poe) I serve as lead analyst. 3 What is your role with regard to the filing Q. 4 in this case? 5 Α. (By Mr. Poe) My role is to explain the 6 forecast that underlies the cost of gas 7 filing. The March 15th filing, marked as Exhibits 2 8 Q. 9 and 3, contains prefiled testimony bearing 10 your name. Are you familiar with that 11 testimony? 12 (By Mr. Poe) Yes, I am. Α. 13 Q. Was it prepared by you or under your 14 direction? 15 (By Mr. Poe) Yes, it was. Α. 16 Q. Are there any corrections or changes to that 17 testimony that you'd like to make at this 18 time? Α. 19 (By Mr. Poe) No, there are none. 20 Q. Then, is that testimony true and correct, to 21 the best of your knowledge and belief? 22 (By Mr. Poe) Yes, it is. Α. 23 MR. TAYLOR: Thank you. That 24 concludes my direct examination of the witness.

1 I'll make them available for cross-examination. 2 MR. SPEIDEL: Thank you very 3 much. 4 CROSS-EXAMINATION 5 BY MR. SPEIDEL: 6 Q. Good morning. My name is Alexander Speidel, 7 and I am the Staff attorney representing 8 Commission Staff in this case. And I have 9 with me Robert Wyatt of the Gas and Water Division. I would like to ask a few 10 questions of Ms. Leary, if it's possible. 11 12 Ms. Leary, beginning on Page 6, Line 6 13 of your testimony in the filing, Exhibits 2 and 3, you reference the supplier refund 14 estimate that is related to the Tennessee 15 16 Gas Pipeline rate case in FERC Docket RP 11-1566. 17 18 MR. SPEIDEL: And at this time, I 19 would like to approach the Bench and provide 20 Attorney Ross with a copy of my questions so 21 that she may take notes as appropriate. 22 HEARINGS EXAMINER ROSS: Thank 23 you. 24 BY MR. SPEIDEL:

- [WITNESS PANEL: Leary|Poe] 1 0. So, you reference the supplier refund estimate that is related to the Tennessee 2 3 Gas Pipeline rate case in FERC Docket 4 RP 11-1566. Has the Company received the 5 actual refund from Tennessee? 6 Α. (By Ms. Leary) Yes, the Company has received 7 the actual refund. 8 Q. Was the actual amount of the refund similar 9 to the estimate used in this cost of gas 10 forecast? 11 (By Ms. Leary) Yes. In total, the actual Α. refund that we received was identical to the 12 13 total amount that we had estimated in this 14 cost of gas filing. Will the actual refund amount be included in 15 Ο. 16 an updated monthly cost of gas over/under calculation? 17 18 Α. (By Ms. Leary) There's -- well, two things.
 - A. (By Ms. Leary) There's -- well, two things.

 There really shouldn't be any variance from what was included in this off-peak cost of gas filing because the actual did agree with the estimate.

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The only outstanding issue -- and we had kind of addressed it at the technical

session -- is the fact that we received the entire refund. So what happened is, if you had marketers last year who, through our Customer Choice Program under the Mandatory Capacity Release Program, they did not receive the refund. The refund came to the Company. So we are currently, right now -- it's an issue both in Massachusetts and New Hampshire -- looking at how we are going to identify or carve out the piece that should belong to the marketer.

What we did in this filing, for estimation purposes, is we looked at the amount of capacity release that we had allotted to these customers and made the assumption that that same portion of the refund will also be allotted to the marketers. As I mentioned, we're in the process right now of going through all the marketer bills and kind of deciding how we're going to recalculate it and determine -- and we will include in any future trigger filing -- once we've kind of itemized and kind of identified the specific

number, we'll include that in any updates to 1 2 trigger filings throughout the off-peak 3 period. Thank you. 4 0. 5 HEARINGS EXAMINER ROSS: May ask 6 a question just so that I understand as we go 7 forward? 8 This pro rata estimate that 9 you're doing with regard to the refund, you indicated it was based on capacity release? 10 11 Is that what I heard? MS. LEARY: This has to do 12 with -- this is a refund that we're getting 13 14 from Tennessee because of rates they put in 15 effect last June. HEARINGS EXAMINER ROSS: 16 And 17 rates are calculated on how much capacity in 18 the pipeline you're using; is that correct? 19 MS. LEARY: Correct. I mean, 20 there's two components of the rates that we pay 21 to our pipelines. There will be what they call 22 a reservation charge, which is based on the 23 capacity, and then there's a volumetric charge 24 based on the commodity that we use.

1 HEARINGS EXAMINER ROSS: And the 2 marketers are entitled to what portion? 3 MS. LEARY: Well, under the 4 Capacity Release Program that we have right 5 now, anyone who decides to become a 6 transportation customer purchased their gas 7 from a third-party or a marketer. They will 8 get -- that marketer will get their, you know, 9 pro rata share of the capacity -- of the 10 Company's capacity. 11 HEARINGS EXAMINER ROSS: And that 12 was charged at a different rate, and the refund 13 will now go back at a current capacity? 14 MS. LEARY: Well, it's not that 15 it was charged at a different rate. 16 happened is they paid for the capacity. So 17 last summer there were Tennessee rates in 18 effect that were not final approved rates. 19 They were -- so they put them in effect in 2.0 June, okay. Both the Company and the marketer 21 paid the same rates for the capacity. 22 November, the final rates were approved, 23 similar to New Hampshire, when we do the 24 temporary rates and the final rates.

1 HEARINGS EXAMINER ROSS: Right. 2 MS. LEARY: So the final rates 3 were approved. Tennessee calculated the refund 4 the Company was entitled to from the period of 5 the, called them "temporary rates," that were 6 in effect from June of '11 through October of 7 They calculated the refund and then came 8 back and said we're not determining how much of 9 the refund goes to which marketer. You're the 10 owner of the capacity. Regardless, if you release the capacity, you're the owner of the 11 12 capacity. You get the entire check back. gave us the entire check back. We're now in 13 14 the process of going through and saying, out of 15 this money that we received, let's go back, and 16 how much of that money really belonged to the 17 marketer, because he was paying for that 18 capacity last summer. 19 HEARINGS EXAMINER ROSS: And when 20 will this issue actually be resolved? 21 MS. LEARY: We're working on it 22 I mean, there's a question of having to 23 go back. As I said, it's both an issue in 24 Massachusetts and New Hampshire, that we have

1 to go back, figure out how much capacity was 2 assigned to the marketers, how much they paid 3 under all the different tariff rates. 4 HEARINGS EXAMINER ROSS: Okay. 5 MS. LEARY: So, let's hope that 6 it will be resolved in the next few months. 7 **HEARINGS EXAMINER ROSS:** 8 I'll listen to the rest of Staff's questions, 9 and hopefully by then I will have caught up 10 with what we're doing on this issue. 11 MR. SPEIDEL: Attorney Ross, if I 12 may just mention one fact. Staff uses these 13 cost of gas proceedings as a way of checking in 14 on the status of various things happening with 15 the Company's operations. So, often we're told 16 that this is in process or we're working on 17 resolving this. And Staff raises these issues 18 not from a problematic standpoint, but from an 19 informational standpoint. So we use these cost 20 of gas proceedings in a way to check in on the 21 Company twice a year. So, Staff is satisfied 22 with the Company's explanation of the current 23 status. 24 And also, another thing that

1 comes to mind in connection with these is 2 that often we ask for clarifications just 3 for our own information and not necessarily 4 to address a problem. 5 HEARINGS EXAMINER ROSS: Thank 6 you. And before the hearing is over, if I 7 could know from Staff whether you support the 8 Company's current refund amounts that are 9 placed in rates in this cost of gas hearing, 10 that would be helpful, too. 11 MR. SPEIDEL: Yes, we will do so. 12 HEARINGS EXAMINER ROSS: Okay. 13 Sorry for the diversion, but that's what 14 happens when you get a rookie up here. 15 BY MR. SPEIDEL: 16 Q. Ms. Leary, would you be able to tell us as 17 to whether any of the refund amount will be 18 applied to the winter cost of gas period via 19 deferral? 20 (By Ms. Leary) Yes, there will be a portion Α. 21 of this refund that will be applied to the 22 winter period. What we're able to do is --23 actually, when Tennessee identified the 24 refund, they identified the refund per

contract. The way our cost of gas factor
works right now, certain contracts, supply
contracts we have for the capacity, is
allocated to the winter period. I mean,
those would be the capacity associated
with -- you know, it was our storage gas.
So, we were -- take a proportion and
actually will be allocating that to the peak
period.

MR. SPEIDEL: And just as an aside, "peak period in autumn," those are interchangeable references. So, sometimes if you hear "peak," think fall; and if you hear "fall," think peak.

BY MR. SPEIDEL:

Q. Going on with our questions, let's see here.

On Page 7 of your testimony, you attribute

.0639 dollars of the overall .2208 dollars

per therm decrease in the proposed 2012

off-peak cost of gas rate directly to the

Tennessee Gas Pipeline rate case settlement,

compared to the tariff rates in effect in

the 2011 off-peak cost of gas period. Is

that correct?

A. (By Ms. Leary) Yes, this is correct.

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- Q. Thank you. Beginning on Page 6, Line 17 of your testimony, you reference the six-month NYMEX future strip as of March 7th, 2012.

 Is the NYMEX strip you reference here the most recent 15-day average of NYMEX settlement prices at that point?
- (By Ms. Leary) It is the most recent 15 days Α. at that point in time. But the Company has taken a look at the most recent 15-day NYMEX as of April 11. As you're well aware, the NYMEX is still continually dropping. So we took a look at how our cost of gas factor would have changed if we used the most recent 15-day NYMEX ending April 11th. would go down around 3 cents. The Company has decided, since we have the ability in each trigger filing to continue to decrease our cost of gas without getting approval, and it wasn't a huge change at this point, that we'll wait until our first trigger filing to reflect that decrease.
- Q. Thank you. So I think we can skip forward to the following question: Beginning on

1		Page 8, Line 5 of your testimony, you note
2		that there was a revision to the off-peak
3		2011 cost of gas reconciliation related to
4		the PUC audit that resulted in a small
5		change in the prior period over collection.
6		With that small adjustment, can you
7		confirm that the PUC Audit Staff is
8		satisfied with the prior period off-peak
9		2011 cost of gas results?
10	А.	(By Ms. Leary) Yes, they issued a report and
11		indicated that was the only change that they
12		had identified.
13	Q.	Thank you.
14		MR. SPEIDEL: Staff has no
15		questions for Mr. Poe at this time.
16		HEARINGS EXAMINER ROSS: All
17		right. Thank you.
18	INTE	RROGATORIES BY HEARINGS EXAMINER ROSS:
19	Q.	I just have a few. Some of them have been
20		answered. And this may be a really naive
21		question.
22		But the NYMEX strip the cost on the
23		NYMEX strip is, you know, .28 cents per
24		therm, whereas your cost of gas is

considerably higher. Why is there such a

spread between your cost of gas and what

sort of the current market rate looks like?

A. (By Ms. Leary) Oh, a couple of things.

First, the NYMEX is just the NYMEX. That

does not include the cost of gas to the --

First, the NYMEX is just the NYMEX. That does not include the cost of gas to the -the cost to actually deliver the supply to the city gates. So there's a cost of that.

We also talked a little bit earlier about the reservation charges, the demand charges that we pay on a pipeline to deliver the gas. That, too, is not included. There are also issues like -- we have some, well, I think they're actually credits.

(Witness reviews document.)

- Q. So, in terms of magnitude, would you say delivery and reservation costs are the major drivers in that spread between the commodity and the actual cost of gas?
- A. (By Ms. Leary) Yes, I would say that. And we did have a little bit of hedging. We do hedge a little bit of our supplies in month of May and October. And the hedging rate that was locked in, because it was locked in

1 in a prior -- like about 18 months prior is 2 higher than that current NYMEX rate. 3 0. So there are some long-term contracts that 4 you've entered into for this gas supply, 5 like the hedging contracts? 6 Α. (By Ms. Leary) Correct. 7 Ο. In your Asset Management Gas Supply 8 Agreement, you mentioned that it's price 9 indexed. What is it indexed to? 10 (By Mr. Poe) The contract you're referring Α. 11 to, I believe, is the BG contract? 12 That's correct. 0. (By Mr. Poe) And it would be indexed to 13 Α. NYMEX also. So everything is market driven. 14 15 I think I might be in your testimony, Mr. Q. 16 Poe. 17 Why is the 2012 forecast substantially 18 higher than the 2011 forecast? 19 mentioned the economic factors. But has there been that marked change in the 20 21 economy, or are you expecting that much? (By Mr. Poe) The answer would be B, we are 22 Α. 23 expecting that. 24 In my testimony on Page 10, Line 7, in

1 the prior off-peak period we had been 2 forecasting roughly 20 million therms of 3 In the preliminary analysis of what 4 it actually turned out to be, on Line 9 I 5 indicate that it was 19.6 million therms. 6 Our economic models continue to say that, 7 because of the huge difference between gas 8 and oil prices, and the recovery of the U.S. 9 economy, we anticipate that we will return 10 back to what used to be the off-peak load. We're still below what we had been prior to 11 several years ago, so we're -- the models 12 13 keep indicating that we should be returning to the load levels that we had seen several 14 15 years ago. 16 HEARINGS EXAMINER ROSS: Okay. 17 Those are all the questions I have. 18 Do you have any redirect? 19 MR. TAYLOR: I have no further 20 questions for the witnesses at this time. HEARINGS EXAMINER ROSS: 21 And then 22 I would like -- I would appreciate at least 23 Staff's position on the filing before we close 24 the hearing.

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MR. SPEIDEL: Yes, I would be happy to provide that, Attorney Ross. And if it's all right, I'll also provide a run-off of Staff's closing statement directly after the hearing for your reference.

Staff has completed its review of the filing, including Company responses to Staff data requests in a technical session, and recommends approval of National Grid New Hampshire's proposed 2012 summer cost of gas rates. The sales forecast for the 2012 summer period appears to be consistent with past experience. The supply plan integrates actual cost for hedge supplies and recent NYMEX futures average prices for non-hedge supplies.

The Commission Audit Staff has reviewed the 2011 summer cost of gas reconciliation and found it to be generally accurate, with necessary adjustments made by the Company.

There will be a reconciliation of 2012 projected and actual gas costs. And any concerns that may arise related to the 2012 summer gas planning and dispatch may be

1	raised and addressed in the 2013 summer cost
2	of gas proceeding.
3	Staff also supports the refund amount
4	related to the Tennessee Gas Pipeline rate
5	case estimated by the Company for this cost
6	of gas proceeding, as it has proven to be
7	equal to the actual refund. We will review
8	the reconciliation of the Company's
9	allocated amounts to the supplies when the
10	data is available. Thank you.
11	HEARINGS EXAMINER ROSS: Thank
12	you. And would the Company like to have a
13	closing statement?
14	MR. TAYLOR: Yes. Thank you very
15	much.
16	The Company, first of all,
17	appreciates the cooperation of the Staff in
18	this proceeding, and continues to be
19	appreciative of the advance guidance it
20	receives from Staff through the technical
21	sessions in these matters.
22	At this point, we would ask
23	the Commission to approve the Company's
24	proposed summer cost of gas rates as just

1	and reasonable. Thank you.
2	HEARINGS EXAMINER ROSS: Thank
3	you.
4	Before we close, is there any
5	objection to moving the exhibits as fully
6	admitted?
7	MR. TAYLOR: No objection.
8	HEARINGS EXAMINER ROSS: Okay.
9	In that case, they are admitted.
10	That does it for today. Thank
11	you very much for your cooperation in
12	presenting this.
13	MR. TAYLOR: Thank you.
14	MR. SPEIDEL: Thank you.
15	(Whereupon the hearing was adjourned at
16	10:26 a.m.)
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CERTIFICATE

I, Susan J. Robidas, a Licensed

Shorthand Court Reporter and Notary Public of the State of New Hampshire, do hereby certify that the foregoing is a true and accurate transcript of my stenographic notes of these proceedings taken at the place and on the date hereinbefore set forth, to the best of my skill and ability under the conditions present at the time.

I further certify that I am neither attorney or counsel for, nor related to or employed by any of the parties to the action; and further, that I am not a relative or employee of any attorney or counsel employed in this case, nor am I financially interested in this action.

Susan J. Robidas, LCR/RPR Licensed Shorthand Court Reporter Registered Professional Reporter N.H. LCR No. 44 (RSA 310-A:173)